

CURRICULUM VITAE

MARIO MECHTEL

PERSONAL DATA

Date of Birth August 3, 1983
Place of Birth Frankfurt am Main
Citizenship German
Marital Status Married

AFFILIATION/CONTACT

Leuphana University of Lüneburg
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Universitätsallee 1, C4.201
21335 Lüneburg
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EDUCATION

10/2007–01/2012 Eberhard Karls University, Tübingen
PhD Student in Economics, dissertation “Essays on Political Economy and
Social Preferences” (summa cum laude)
04/2003–09/2007 Johannes Gutenberg University, Mainz
Student in Economics, Degree: Diplom-Volkswirt
08/1999–06/2002 Friedrich-Dessauer-Gymnasium, Frankfurt am Main
Degree: Abitur

ACADEMIC POSITIONS

11/2018– Professor of Empirical Microeconomics, Leuphana University of
Lüneburg
06/2015–11/2018 Assistant Professor of Microeconomics, Leuphana University of
Lüneburg
03/2015–05/2015 Visiting Scholar at the Department of Economics and Business (Markets,
Organization and Behaviour Group), Aarhus University
01/2012–05/2015 Postdoctoral Research Associate at the Chair of Personnel Economics,
Professor Dr. Laszlo Goerke, University of Trier
01/2012–05/2015 Postdoctoral Research Associate at IAAEU (Institute for Labour Law and
Industrial Relations in the European Union)

- 10/2007–12/2011 Research Assistant at the Department of Public Economics, Professor Dr. Laszlo Goerke, Eberhard Karls University, Tübingen
- 05/2004–09/2007 Student Assistant at the Chair of Public Economics, the Chair of Economic Policy, and the Chair of International Macroeconomics, Johannes Gutenberg University, Mainz

RESEARCH INTERESTS

Applied Microeconomics, Behavioral Economics, Social Identity, Labour Economics, Organizational, Managerial and Personnel Economics

PEER-REVIEWED PUBLICATIONS

“Peer Settings Induce Cheating on Task Performance” (forthcoming), *Economic Inquiry*, with Agnes Bäker

“Registered Replication Report on Srull and Wyer (1979)” (2018), *Advances in Methods and Practices in Psychological Science* 1(3), 321–336, with Randy J. McCarthy, John J. Skowronski, Bruno Verschuere, Ewout H. Meijer, Ariane Jim, Katherine Hoogesteyn, Robin Orthey et al.

“Registered Replication Report on Mazar, Amir, and Ariely (2008)” (2018), *Advances in Methods and Practices in Psychological Science* 1(3), 299–317, with Bruno Verschuere, Ewout H. Meijer, Ariane Jim, Katherine Hoogesteyn, Robin Orthey, Randy J. McCarthy, John J. Skowronski et al.

“Positional Income Concerns and Personality” (2018), *Applied Economics Letters* 25(14), 1024–1028, with Tim Friehe and Markus Pannenberg

“The Role of Task Meaning on Output in Groups: Experimental Evidence” (2018), *Managerial and Decision Economics* 39(2), 131–141, with Agnes Bäker

“Gambling to Leapfrog in Status?” (2017), *Review of Economics of the Household* 15(4), 1291–1319, with Tim Friehe

“Social Identity and Social Free-Riding” (2016), *European Economic Review* 90, 4–17 (lead article), with Mark Bernard and Florian Hett

“Conspicuous Consumption and Political Regimes: Evidence from East and West Germany” (2014), *European Economic Review* 67, 62–81, with Tim Friehe

“It’s the Occupation, Stupid! Explaining Candidates’ Success in Low-Information Local Elections” (2014), *European Journal of Political Economy* 33, 53–70

“How Much do Others Matter? Explaining Positional Concerns For Different Goods And Personal Characteristics” (2013), *Journal of Economic Psychology* 34, 61–77, with Inga Hillesheim

“Electoral Cycles in Active Labor Market Policies” (2013),
Public Choice 156(1–2), 181–194, with Niklas Potrafke

“Beating Thy Neighbor: Derby Effects in German Professional Soccer”
(2012), *Journal of Economics and Statistics/Jahrbücher für Nationalökonomie
und Statistik* 232(3), 224–246, with Agnes Bäker and Karin Vetter

“Red Cards: Not Such Bad News For Penalized Guest Teams” (2011),
Journal of Sports Economics 12(6), 621–646, with Agnes Bäker, Tobias
Brändle and Karin Vetter

“Employment Protection and Temporary Work Agencies” (2011),
LABOUR: Review of Labour Economics and Industrial Relations 25(3),
308–329, with Florian Baumann and Nikolai Stähler

PAPERS UNDER REVISION

“Choosing Who You Are: The Structure and Behavioral Effects of Re-
vealed Identification Preferences”, with Florian Hett and Markus Kröll
(Revise and Resubmit *Economic Journal*)

“Smartphone Bans and Workplace Productivity in a Routine Task – Evi-
dence From a Natural Field Experiment”, with Adrian Chadi and Vanessa
Mertins (Revise and Resubmit *Experimental Economics*)

“Do Children Cooperate Conditionally? Adapting the Strategy Method for
First-Graders”, with Florian Hett, Henning Müller, Felix Schmidt, Daniel
Schunk and Valentin Wagner (Revise and Resubmit *Journal of Economic
Behavior & Organization*)

OTHER PUBLICATIONS

“Statuskonsum in Ost- und Westdeutschland: Beeinflusst durch das poli-
tische Regime?” (2014), *ifo Dresden berichtet* 21(3), 31–36, with Tim
Friehe

“Essays on Political Economy and Social Preferences”, 2012. Logos: Berlin.
(PhD thesis)

“Unterschiedliche Präferenzen für Status in Ost- und Westdeutschland”
(2012), *oekonomenstimme.org*, with Tim Friehe

“Aktive Arbeitsmarktpolitik und Wahltermine” (2012), *ifo Schnelldienst*
16-2012, 35–37, with Niklas Potrafke (also available at *oekonomenstimme.org*)

“Wahlen und Finanzmarktreaktionen: Theorie und Evidenz für Emerging
Markets”, 2008, VDM Verlag Dr. Müller: Saarbrücken, 112 pp.

WORKING PAPERS

“The effect of information on social preferences towards an outgroup of
refugees: A field experiment”, with Leon Bajrami and David D. Loschelder

“Minimum Wages and Gift-Exchange – Experimental Evidence on Worker

Behavior When the Employer Raises the Pay Involuntarily”, with Adrian Chadi and Vanessa Mertins

“The Causal Effect of Labor Market Uncertainty and Insecurity on Body Weight”, with Florian Baumann and Adrian Chadi

WORK IN PROGRESS

“Enhancing cooperation and investigating peer effects on human capital formation: A randomized-controlled field study with primary school children”, with Florian Hett, Henning Müller, Felix Schmidt and Daniel Schunk

“Social Identity and Voting”, with Philipp Denter

“The Causal Effect of a Local Alcohol Sales Ban on Crime – Evidence from Germany”, with Florian Baumann, Achim Buchwald, Hanna Hottenrott and Tim Friehe

“Determinants of the relative importance of group identity and status considerations”, with Tim Friehe and David D. Loschelder

“Identity, Delegation and Blame-Shifting”, with Gerald Eisenkopf and Tim Friehe

“Supply Side Effects of Information Cues in Elections”, with Christoph Sajons

“Teamwork, Ingroup Favoritism, and Implications for Organizational Design”

“The Effect of Unfamiliar Work Environments on Team Performance: Evidence from a High-Stakes Field Setting”

THIRD-PARTY FUNDING

“Enhancing cooperation and investigating peer effects on human capital formation – A randomized-controlled field study with primary school children”, with Florian Hett and Daniel Schunk, 147,900 EUR, funded by the German Research Foundation (DFG), approved in January 2017

STIPENDS AND PRIZES

07/2016	Leuphana University Teaching Award
11/2014	Joseph A. Schumpeter-Preis, sponsored by the German Central Bank (Hauptverwaltung in Rheinland-Pfalz und dem Saarland)
04/2014	Best Paper Award: Spring Meeting of Young Economists, Vienna
12/2012	Verein für Socialpolitik: Award for presentation of a paper at the ESPE conference in Bern, sponsored by the Swiss National Bank
02/2011	Best Paper Award: 3rd Workshop on Economics, Tübingen

- 12/2009 Verein für Socialpolitik: Award for presentation of a paper at the EEA conference in Barcelona, sponsored by the Austrian Nationalbank
- 11/2009–12/2011 Graduate Stipendiary of the Konrad-Adenauer-Foundation
- 06/2009 ESPE Conference, Sevilla: Conference fee waiver (one of the 10 best papers authored by PhD students)
- 12/2008 Verein für Socialpolitik: Award for presentation of a paper at the EPCS conference in Jena, sponsored by the German Central Bank
- 12/2007 Award for Diploma thesis, Johannes Gutenberg University, Mainz
- 11/2004–09/2007 Stipendiary of the Konrad-Adenauer-Foundation

SCIENTIFIC PRESENTATIONS

- 2018 Workshop on Labour Economics, Trier; Economic Research on Identity, Norms, and Narratives Workshop (ERINN)*, Oxford; 2018 World Meeting of the Economic Science Association, Berlin; Annual Congress of the German Economic Association (Verein für Socialpolitik), Freiburg; Research Seminar, Helmut Schmidt University of Hamburg
- 2017 SITE Seminar*, Stockholm School of Economics, 29th Annual Conference of the European Association of Labour Economists, St. Gallen; RWI Research Seminar, Essen; Annual Congress of the German Economic Association (Verein für Socialpolitik), Vienna; Business Economics Research Seminar, University of Zurich; Workshop on Microeconomics, Lüneburg
- 2016 Research Seminar “Labour Economics”, University of Hamburg; Arne Ryde Workshop: Identity, Image and Economic Behavior*, Lund; 28th Annual Conference of the European Association of Labour Economists, Ghent; Annual Congress of the German Economic Association (Verein für Socialpolitik), Augsburg; 2016 European Meeting of the Economic Science Association*, Bergen; Social and Biological Roots of Economics Workshop, Kiel; MACIE Research Seminar, University of Marburg; 30th Annual Conference of the European Society for Population Economics*, Berlin; Twenty-First Annual Meetings of the Society of Labor Economists*, Seattle; Third International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Rome; Spring Meeting of Young Economists, Lisbon; 19th Colloquium on Personnel Economics, Aachen; Workshop on Microeconomics, Lüneburg; 3rd Experimental Methods in Policy Conference*, Ixtapa
- 2015 IAB/ZEW Workshop – Assessing the Impact of Human Resource Management Practices, Mannheim; 10th Nordic Conference on Behavioral and Experimental Economics*, Tampere; Workshop on Health and Labor Markets, Lüneburg; Annual Congress of the German Economic Association (Verein für Socialpolitik), Münster; 2015 European Meeting of the Economic Science Association, Heidelberg; 14th TIBER Symposium on Psychology and Economics*, Tilburg; Spring Meeting of Young Economists,

- Ghent; MOB Research Seminar, Aarhus University; 39th WK ORG Workshop of the Verband der Hochschullehrer für Betriebswirtschaft*, Zurich; 7th Workshop on Economics, Trier
- 2014 Research Seminar, University of Freiburg; 9th Nordic Conference on Behavioral and Experimental Economics, Aarhus; XV. Symposium zur ökonomischen Analyse der Unternehmung, Regensburg; Annual Congress of the German Economic Association (Verein für Socialpolitik), Hamburg; Research Seminar, University of Göttingen; 76. Wissenschaftliche Jahrestagung des Verbandes der Hochschullehrer für Betriebswirtschaft, Leipzig; 7th Maastricht Behavioral and Experimental Economics Symposium*; Brownbag Seminar, Düsseldorf Institute for Competition Economics; Spring Meeting of Young Economists, Vienna; 17th Colloquium on Personnel Economics, Cologne; 6th Workshop on Economics, Trier
- 2013 Research Seminar, University of Lüneburg; Jahrestagung der Gesellschaft für experimentelle Wirtschaftsforschung, Helmstedt; XIV. Symposium zur ökonomischen Analyse der Unternehmung, Magdeburg; 2013 World Meetings of the Economic Science Association, Zurich; 3rd Annual General Conference of the European Political Science Association, Barcelona; Ninth International Meeting on Experimental and Behavioral Economics, Madrid; Annual Meeting of the European Public Choice Society, Zurich; 5th Workshop on Economics, Trier; 16th Colloquium on Personnel Economics*, Tübingen
- 2012 Annual Congress of the German Economic Association (Verein für Socialpolitik), Göttingen; Annual Conference of the European Society for Population Economics, Bern; Economic Research Colloquium, Trier; 2nd World Congress of the Public Choice Societies, Miami; 4th Workshop on Economics, Tübingen
- 2011 Annual Congress of the German Economic Association (Verein für Socialpolitik), Frankfurt am Main; THE Doctoral Workshop on Public Economics, Hohenheim; Annual Meeting of the European Public Choice Society, Rennes; 3rd Workshop on Economics, Tübingen
- 2010 2nd European Conference in Sports Economics*, Cologne; Annual Congress of the German Economic Association (Verein für Socialpolitik), Kiel; Annual Congress of the European Economic Association*, Glasgow; Science Slam on Football Economics, Berlin; Brown Bag Seminar*, Mainz; Spring Meeting of Young Economists, Luxembourg; Annual Meeting of the European Public Choice Society, Izmir; 2nd Workshop on Economics, Tübingen
- 2009 Annual Congress of the German Economic Association (Verein für Socialpolitik), Magdeburg; Annual Congress of the European Economic Association, Barcelona; Annual Conference of the European Society for Population Economics, Sevilla; Annual Meeting of the European Public Choice Society, Athens; Annual Meeting of the Public Choice Society*, Las Vegas; 1st Workshop on Economics, Tübingen

2008 Research Seminar*, Duisburg-Essen; Brown Bag Seminar*, Konstanz; CE-Sifo Workshop on Political Economy, Dresden; 9. Arbeitstreffen des DFG-Schwerpunktprogramms Flexibilisierungspotenziale bei heterogenen Arbeitsmärkten, Essen; Heterogeneous Labor Conference, Konstanz; Annual Meeting of the European Public Choice Society, Jena
 * Paper presented by Co-Author

TEACHING EXPERIENCE

Winter 2018/19 Behavioral Economics, Lecture and Tutorial, Lüneburg
 Public Economics, Lecture and Tutorial, Lüneburg
 Microeconomics for Non-Economists, Lecture and Tutorial, Lüneburg

Summer 2018 Microeconomics 1, Lecture, Lüneburg
 Microeconomics 2, Lecture, Lüneburg

Winter 2017/18 Behavioral Economics, Lecture and Tutorial, Lüneburg
 Microeconomics for Non-Economists, Lecture and Tutorial, Lüneburg

Summer 2017 Microeconomics 1, Lecture, Lüneburg
 Microeconomics 2, Lecture, Lüneburg
 Happiness and Identity Economics, Seminar, Lüneburg

Winter 2016/17 Economic Policy, Lecture and Tutorial, Lüneburg

Summer 2016 Microeconomics 1, Lecture, Lüneburg
 Behavioral Economics, Lecture and Tutorial, Lüneburg

Winter 2015/16 Economic Policy, Lecture and Tutorial, Lüneburg

Winter 2014/15 Introductory Business Economics, Lecture, Trier

Summer 2014 Seminar on Experimental Personnel Economics (with Laszlo Goerke), Trier
 Behavior in Organizations, Lecture (with Marco de Pinto), Trier

Winter 2013/14 Seminar on Working Time (with Laszlo Goerke), Trier

Summer 2013 Behavior in Organizations, Lecture (with Marco de Pinto), Trier
 Seminar on Workers' Mobility (with Laszlo Goerke), Trier

Winter 2012/13 Seminar on Relative Wages (with Laszlo Goerke), Trier

Summer 2012 Colloquium on Absenteeism (with Laszlo Goerke and Daniel Arnold), Trier
 Seminar on Gender Differences in Labor Market Outcomes (with Laszlo Goerke), Trier

Winter 2011/12 Seminar on Sick Pay (with Laszlo Goerke), Trier

Winter 2010/11 Social Security, Lecture (3rd year Bachelor), Eberhard Karls University, Tübingen

Winter 2009/10 Social Security, Tutorial, Eberhard Karls University, Tübingen
 Introduction to Scientific Research for Economists, Colloquium, Eberhard Karls University, Tübingen

Summer 2009	Introduction to Scientific Research for Economists, Colloquium, Eberhard Karls University, Tübingen
Winter 2008/09	Social Security, Tutorial, Eberhard Karls University, Tübingen Introduction to Scientific Research for Economists, Colloquium, Eberhard Karls University, Tübingen
Summer 2008	Economic Policy and Public Economics, Tutorials, Eberhard Karls University, Tübingen
Winter 2007/08	Social Security, Tutorial, Eberhard Karls University, Tübingen
Summer 2007	Economics of Taxation, Tutorial, Johannes Gutenberg University, Mainz

OTHER ACTIVITIES

Referee	European Economic Review, Games and Economic Behavior, Journal of Health Economics, Journal of Economic Behavior & Organization, Labour Economics, Public Choice, European Journal of Political Economy, Review of Law & Economics, Southern Economic Journal, International Tax and Public Finance, Journal of Sports Economics, Political Behavior, Political Research Quarterly, Managerial and Decision Economics, Regional Studies, LABOUR, Journal for Labour Market Research (Zeitschrift für ArbeitsmarktForschung), Journal of Sports Analytics, Jahrbücher für Nationalökonomie und Statistik, International Journal of Sport Finance, Finanzarchiv, Spring Meeting of Young Economists, Deutsche Forschungsgemeinschaft, Israel Science Foundation, Czech Science Foundation
Membership	German Economic Association (Verein für Socialpolitik), German Economic Association of Business Administration, European Association of Labour Economists, European Economic Association, European Association of Young Economists, Economic Science Association
Miscellanea	Member of the Board of the European Association of Young Economists (2015–); Conference organization (Workshop on Economics 2009–2012, Tübingen; Workshop on Economics 2013–2015, Trier; Workshop on Health and Labor Markets 2015 [joint with Christian Pfeifer], Lüneburg, Workshop on Microeconomics 2016 [joint with Christian Pfeifer], Lüneburg; Workshop on Microeconomics 2017, 2018 [joint with Boris Hirsch and Christian Pfeifer], Lüneburg); Member of the program committee: Spring Meeting of Young Economists 2015 (Ghent); Chief organizer IAAEU research colloquium (2012–2015); Member of the Faculty Council, Faculty of Business and Economics and Social Sciences, Leuphana University of Lüneburg; Member of the Faculty Council, Faculty of Economics and Social Sciences, Eberhard Karls University, Tübingen
Press coverage	ZEIT.de, DIE WELT, Hamburger Abendblatt, SWR-Fernsehen, Focus, Deutsche Welle, Spektrum der Wissenschaft, The European, 11FREUNDE, XING Klartext, Magdeburger Volksstimme, Rheinische Post, Landeszeitung für die Lüneburger Heide, Nordwest-Zeitung, Trierischer Volksfreund, City Radio Trier, Schwäbisches Tagblatt, Die Rheinpfalz, Lausitzer Rundschau,

Saarbrücker Zeitung

Lüneburg, November 26, 2018