

CURRICULUM VITAE

MARIO MECHTEL

PERSONAL DATA

Date of Birth August 3, 1983
Place of Birth Frankfurt am Main
Citizenship German

AFFILIATION/CONTACT

Leuphana University of Lüneburg
School of Public Affairs
Institute of Economics
Universitätsallee 1, C4.222
21335 Lüneburg
Germany
Telephone: +49 4131 677 2636
Email: mario.mechtel (at) leuphana.de
Web: www.mario-mechtel.de

EDUCATION

10/2007–01/2012 Eberhard Karls University, Tübingen
PhD Student in Economics, dissertation “Essays on Political Economy and
Social Preferences” (summa cum laude)
04/2003–09/2007 Johannes Gutenberg University, Mainz
Student in Economics, Degree: Diplom-Volkswirt
08/1999–06/2002 Friedrich-Dessauer-Gymnasium, Frankfurt am Main
Degree: Abitur

ACADEMIC POSITIONS

11/2018– Professor of Empirical Microeconomics, Leuphana University of
Lüneburg
06/2015–11/2018 Assistant Professor of Microeconomics, Leuphana University of
Lüneburg
03/2015–05/2015 Visiting Scholar at the Department of Economics and Business (Markets,
Organization and Behaviour Group), Aarhus University
01/2012–05/2015 Postdoctoral Research Associate at the Chair of Personnel Economics,
Professor Dr. Laszlo Goerke, University of Trier
01/2012–05/2015 Postdoctoral Research Associate at IAAEU (Institute for Labour Law and
Industrial Relations in the European Union)

- 10/2007–12/2011 Research Assistant at the Department of Public Economics, Professor Dr. Laszlo Goerke, Eberhard Karls University, Tübingen
- 05/2004–09/2007 Student Assistant at the Chair of Public Economics, the Chair of Economic Policy, and the Chair of International Macroeconomics, Johannes Gutenberg University, Mainz

RESEARCH INTERESTS

Applied Microeconomics, Behavioral Economics, Environmental and Sustainability Economics, Labor and Personnel Economics

PEER-REVIEWED PUBLICATIONS

- “Competition and moral behavior: A meta-analysis of forty-five crowd-sourced experimental designs” (2023), *PNAS* 120(23), e2215572120, with Christoph Huber, Anna Dreber, Jürgen Huber, Magnus Johannesson, Michael Kirchler, Utz Weitzel, Felix Holzmeister, Miguel Abellán, and 87 others
- “Distributional Effects of Carbon Pricing by Transport Fuel Taxation” (2022), *Energy Economics* 114, 106290, with Leif Jacobs and Lara Quack
- “Smartphone Bans and Workplace Performance” (2022), *Experimental Economics* 25, 287–317, with Adrian Chadi and Vanessa Mertins
- “Do Nonprofessional Investors Value the Assurance of Integrated Reports? Experimental Evidence” (2022), *European Management Journal* 40(1), 103–126, with Jannik Gerwanski and Patrick Velte
- “The Structure and Behavioral Effects of Revealed Social Identity Preferences” (2020), *Economic Journal* 130(632), 2569–2595, with Florian Hett and Markus Kröll
- “Do Children Cooperate Conditionally? Adapting the Strategy Method for First-Graders” (2020), *Journal of Economic Behavior & Organization* 179, 638–652, with Henning Hermes, Florian Hett, Felix Schmidt, Daniel Schunk and Valentin Wagner
- “The effect of a ban on late-night off-premise alcohol sales on violent crime: Evidence from Germany” (2019), *International Review of Law and Economics* 60, 105850, with Florian Baumann, Achim Buchwald, Tim Friehe and Hanna Hottenrott
- “Peer Settings Induce Cheating on Task Performance” (2019), *Economic Inquiry* 57(2), 792–812, with Agnes Bäker
- “Registered Replication Report on Srull and Wyer (1979)” (2018), *Advances in Methods and Practices in Psychological Science* 1(3), 321–336, with Randy J. McCarthy, John J. Skowronski, Bruno Verschuere, Ewout H. Meijer, Ariane Jim, Katherine Hoogesteyn, Robin Orthey et al.
- “Registered Replication Report on Mazar, Amir, and Ariely (2008)” (2018), *Advances in Methods and Practices in Psychological Science* 1(3), 299–317, with Bruno Verschuere, Ewout H. Meijer, Ariane Jim, Katherine

Hoogesteyn, Robin Orthey, Randy J. McCarthy, John J. Skowronski et al.

“Positional Income Concerns and Personality” (2018), *Applied Economics Letters* 25(14), 1024–1028, with Tim Friehe and Markus Pannenberg

“The Role of Task Meaning on Output in Groups: Experimental Evidence” (2018), *Managerial and Decision Economics* 39(2), 131–141, with Agnes Bäker

“Gambling to Leapfrog in Status?” (2017), *Review of Economics of the Household* 15(4), 1291–1319, with Tim Friehe

“Social Identity and Social Free-Riding” (2016), *European Economic Review* 90, 4–17 (lead article), with Mark Bernard and Florian Hett

“Conspicuous Consumption and Political Regimes: Evidence from East and West Germany” (2014), *European Economic Review* 67, 62–81, with Tim Friehe

“It’s the Occupation, Stupid! Explaining Candidates’ Success in Low-Information Local Elections” (2014), *European Journal of Political Economy* 33, 53–70

“How Much do Others Matter? Explaining Positional Concerns For Different Goods And Personal Characteristics” (2013), *Journal of Economic Psychology* 34, 61–77, with Inga Hillesheim

“Electoral Cycles in Active Labor Market Policies” (2013), *Public Choice* 156(1–2), 181–194, with Niklas Potrafke

“Beating Thy Neighbor: Derby Effects in German Professional Soccer” (2012), *Journal of Economics and Statistics/Jahrbücher für Nationalökonomie und Statistik* 232(3), 224–246, with Agnes Bäker and Karin Vetter

“Red Cards: Not Such Bad News For Penalized Guest Teams” (2011), *Journal of Sports Economics* 12(6), 621–646, with Agnes Bäker, Tobias Brändle and Karin Vetter

“Employment Protection and Temporary Work Agencies” (2011), *LABOUR: Review of Labour Economics and Industrial Relations* 25(3), 308–329, with Florian Baumann and Nikolai Stähler

OTHER PUBLICATIONS

“Mikroökonomische Grundlagen der Arbeitsmärkte” (2022), *Deutschland & Europa, Landeszentrale für politische Bildung Baden-Württemberg* 83-2022, 8–11

“Beschränktes Alkoholverkaufsverbot in Baden-Württemberg: wirksames Gesetz abgeschafft” (2020), *Wirtschaftsdienst* 100(1), 60–63, with Florian Baumann, Achim Buchwald, Tim Friehe and Hanna Hottenrott

“Ein Handy-Verbot am Arbeitsplatz kann die Leistung steigern” (2016), *XING Klartext*, 10.08.2016

“Statuskonsum in Ost- und Westdeutschland: Beeinflusst durch das politische Regime?” (2014), *ifo Dresden berichtet* 21(3), 31–36, with Tim Friehe

“Essays on Political Economy and Social Preferences”, 2012. Logos: Berlin. (PhD thesis)

“Unterschiedliche Präferenzen für Status in Ost- und Westdeutschland” (2012), *oekonomenstimme.org*, with Tim Friehe

“Aktive Arbeitsmarktpolitik und Wahltermine” (2012), *ifo Schnelldienst* 16-2012, 35–37, with Niklas Potrafke (also available at *oekonomenstimme.org*)

“Wahlen und Finanzmarktreaktionen: Theorie und Evidenz für Emerging Markets”, 2008, VDM Verlag Dr. Müller: Saarbrücken, 112 pp.

WORKING PAPERS

“Fading Shooting Stars – The Relative Age Effect, Misallocation of Talent, and Returns to Training in German Elite Youth Soccer”, with Lukas Tohoff

“Forced to Be Generous – Experimental Evidence on the Behavioral Effects of Minimum Wages Outside the Laboratory”, with Adrian Chadi and Vanessa Mertins

“Demand Reactions to Carbon Pricing and Dynamic Distributional Effects of Selected Policy Measures”, with Lara Quack

“Markets, social responsibility and identity”, with Miguel Abellán, Fabian Paetzel and Christoph Schütt

“Political orientation and the double-edged role of perspective taking in overcoming outgroup discrimination in a dictator game”, with Johann Majer, Leon Bajrami and David D. Loschelder

WORK IN PROGRESS

“Determinants of the relative importance of group identity and status considerations”, with Tim Friehe and David D. Loschelder

“Others’ perception of your being ahead: The role of information”, with Tim Friehe

“Market experiments with(out) sellers”, with Miguel Abellán

“The Causal Effect of Labor Market Uncertainty and Insecurity on Body Weight”, with Florian Baumann and Adrian Chadi

“Social Identity and Voting”, with Philipp Denter

THIRD-PARTY FUNDING

“Enhancing cooperation and investigating peer effects on human capital formation – A randomized-controlled field study with primary school children”, with Florian Hett and Daniel Schunk, 147,900 EUR, funded by the German Research Foundation (DFG), approved in January 2017

STIPENDS AND PRIZES

07/2016	Leuphana University Teaching Award
11/2014	Joseph A. Schumpeter-Preis, sponsored by the German Central Bank (Hauptverwaltung in Rheinland-Pfalz und dem Saarland)
04/2014	Best Paper Award: Spring Meeting of Young Economists, Vienna
12/2012	Verein für Socialpolitik: Award for presentation of a paper at the ESPE conference in Bern, sponsored by the Swiss National Bank
02/2011	Best Paper Award: 3rd Workshop on Economics, Tübingen
12/2009	Verein für Socialpolitik: Award for presentation of a paper at the EEA conference in Barcelona, sponsored by the Austrian Nationalbank
11/2009–12/2011	Graduate Stipendiary of the Konrad-Adenauer-Foundation
06/2009	ESPE Conference, Sevilla: Conference fee waiver (one of the 10 best papers authored by PhD students)
12/2008	Verein für Socialpolitik: Award for presentation of a paper at the EPCS conference in Jena, sponsored by the German Central Bank
12/2007	Award for Diploma thesis, Johannes Gutenberg University, Mainz
11/2004–09/2007	Stipendiary of the Konrad-Adenauer-Foundation

SCIENTIFIC PRESENTATIONS

2023	Workshop on Microeconomics, Lüneburg; Seventh International Meeting on Experimental and Behavioral Social Sciences (IMEBESS)*, Lisbon; World Meeting of the Economic Science Association*, Lyon
2022	Workshop on Microeconomics, Lüneburg; Workshop on Behavioral Economics, Clausthal
2021	Fraunhofer FIT, Sankt Augustin; Virtual Workshop on Microeconomics, Lüneburg
2020	Workshop on Microeconomics, Lüneburg
2019	Workshop on Microeconomics, Lüneburg; Vechta Workshop on Social Behavior, Vechta
2018	Workshop on Labour Economics, Trier; Economic Research on Identity, Norms, and Narratives Workshop (ERINN)*, Oxford; 2018 World Meeting of the Economic Science Association, Berlin; Annual Congress of the German Economic Association (Verein für Socialpolitik), Freiburg; Research Seminar, Helmut Schmidt University of Hamburg
2017	SITE Seminar*, Stockholm School of Economics, 29th Annual Conference of the European Association of Labour Economists, St. Gallen; RWI Research Seminar, Essen; Annual Congress of the German Economic Association (Verein für Socialpolitik), Vienna; Business Economics Research Seminar, University of Zurich; Workshop on Microeconomics, Lüneburg

- 2016 Research Seminar “Labour Economics”, University of Hamburg; Arne Ryde Workshop: Identity, Image and Economic Behavior*, Lund; 28th Annual Conference of the European Association of Labour Economists, Ghent; Annual Congress of the German Economic Association (Verein für Socialpolitik), Augsburg; 2016 European Meeting of the Economic Science Association*, Bergen; Social and Biological Roots of Economics Workshop, Kiel; MACIE Research Seminar, University of Marburg; 30th Annual Conference of the European Society for Population Economics*, Berlin; Twenty-First Annual Meetings of the Society of Labor Economists*, Seattle; Third International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Rome; Spring Meeting of Young Economists, Lisbon; 19th Colloquium on Personnel Economics, Aachen; Workshop on Microeconomics, Lüneburg; 3rd Experimental Methods in Policy Conference*, Ixtapa
- 2015 IAB/ZEW Workshop – Assessing the Impact of Human Resource Management Practices, Mannheim; 10th Nordic Conference on Behavioral and Experimental Economics*, Tampere; Workshop on Health and Labor Markets, Lüneburg; Annual Congress of the German Economic Association (Verein für Socialpolitik), Münster; 2015 European Meeting of the Economic Science Association, Heidelberg; 14th TIBER Symposium on Psychology and Economics*, Tilburg; Spring Meeting of Young Economists, Ghent; MOB Research Seminar, Aarhus University; 39th WK ORG Workshop of the Verband der Hochschullehrer für Betriebswirtschaft*, Zurich; 7th Workshop on Economics, Trier
- 2014 Research Seminar, University of Freiburg; 9th Nordic Conference on Behavioral and Experimental Economics, Aarhus; XV. Symposium zur ökonomischen Analyse der Unternehmung, Regensburg; Annual Congress of the German Economic Association (Verein für Socialpolitik), Hamburg; Research Seminar, University of Göttingen; 76. Wissenschaftliche Jahrestagung des Verbandes der Hochschullehrer für Betriebswirtschaft, Leipzig; 7th Maastricht Behavioral and Experimental Economics Symposium*; Brownbag Seminar, Düsseldorf Institute for Competition Economics; Spring Meeting of Young Economists, Vienna; 17th Colloquium on Personnel Economics, Cologne; 6th Workshop on Economics, Trier
- 2013 Research Seminar, University of Lüneburg; Jahrestagung der Gesellschaft für experimentelle Wirtschaftsforschung, Helmstedt; XIV. Symposium zur ökonomischen Analyse der Unternehmung, Magdeburg; 2013 World Meetings of the Economic Science Association, Zurich; 3rd Annual General Conference of the European Political Science Association, Barcelona; Ninth International Meeting on Experimental and Behavioral Economics, Madrid; Annual Meeting of the European Public Choice Society, Zurich; 5th Workshop on Economics, Trier; 16th Colloquium on Personnel Economics*, Tübingen
- 2012 Annual Congress of the German Economic Association (Verein für Socialpolitik), Göttingen; Annual Conference of the European Society for

	Population Economics, Bern; Economic Research Colloquium, Trier; 2nd World Congress of the Public Choice Societies, Miami; 4th Workshop on Economics, Tübingen
2011	Annual Congress of the German Economic Association (Verein für Socialpolitik), Frankfurt am Main; THE Doctoral Workshop on Public Economics, Hohenheim; Annual Meeting of the European Public Choice Society, Rennes; 3rd Workshop on Economics, Tübingen
2010	2nd European Conference in Sports Economics*, Cologne; Annual Congress of the German Economic Association (Verein für Socialpolitik), Kiel; Annual Congress of the European Economic Association*, Glasgow; Science Slam on Football Economics, Berlin; Brown Bag Seminar*, Mainz; Spring Meeting of Young Economists, Luxembourg; Annual Meeting of the European Public Choice Society, Izmir; 2nd Workshop on Economics, Tübingen
2009	Annual Congress of the German Economic Association (Verein für Socialpolitik), Magdeburg; Annual Congress of the European Economic Association, Barcelona; Annual Conference of the European Society for Population Economics, Sevilla; Annual Meeting of the European Public Choice Society, Athens; Annual Meeting of the Public Choice Society*, Las Vegas; 1st Workshop on Economics, Tübingen
2008	Research Seminar*, Duisburg-Essen; Brown Bag Seminar*, Konstanz; CE-Sifo Workshop on Political Economy, Dresden; 9. Arbeitstreffen des DFG-Schwerpunktprogramms Flexibilisierungspotenziale bei heterogenen Arbeitsmärkten, Essen; Heterogeneous Labor Conference, Konstanz; Annual Meeting of the European Public Choice Society, Jena * Paper presented by Co-Author

TEACHING EXPERIENCE

Summer 2023	Mikroökonomik 1, Lecture, Lüneburg Mikroökonomik 2, Lecture, Lüneburg Behavioral Public Economics, Seminar, Lüneburg
Winter 2022/23	Principles of Economics, Lecture, Lüneburg Behavioral Economics, Lecture and Tutorial, Lüneburg
Summer 2022	Mikroökonomik 1, Lecture, Lüneburg Mikroökonomik 2, Lecture, Lüneburg Behavioral Public Economics, Seminar, Lüneburg
Winter 2021/22	Principles of Economics, Lecture, Lüneburg Behavioral Economics, Lecture and Tutorial, Lüneburg Public Economics, Lecture and Tutorial, Lüneburg Microeconomics for Non-Economists, Lecture and Tutorial, Lüneburg
Summer 2021	Mikroökonomik 1, Lecture, Lüneburg Mikroökonomik 2, Lecture, Lüneburg

	Behavioral Public Economics, Seminar, Lüneburg Experimental Economics, Seminar, Lüneburg
Winter 2020/21	Behavioral Economics, Lecture and Tutorial, Lüneburg Public Economics, Lecture and Tutorial, Lüneburg Microeconomics for Non-Economists, Lecture and Tutorial, Lüneburg
Summer 2020	Mikroökonomik 1, Lecture, Lüneburg Mikroökonomik 2, Lecture, Lüneburg Behavioral Public Economics, Seminar, Lüneburg Experimental Economics, Seminar, Lüneburg
Winter 2019/20	Behavioral Economics, Lecture and Tutorial, Lüneburg Public Economics, Lecture and Tutorial, Lüneburg Microeconomics for Non-Economists, Lecture and Tutorial, Lüneburg
Summer 2019	Mikroökonomik 1, Lecture, Lüneburg Microeconomics 2, Lecture, Lüneburg Behavioral Public Economics, Seminar, Lüneburg
Winter 2018/19	Behavioral Economics, Lecture and Tutorial, Lüneburg Public Economics, Lecture and Tutorial, Lüneburg Microeconomics for Non-Economists, Lecture and Tutorial, Lüneburg
Summer 2018	Microeconomics 1, Lecture, Lüneburg Microeconomics 2, Lecture, Lüneburg
Winter 2017/18	Behavioral Economics, Lecture and Tutorial, Lüneburg Microeconomics for Non-Economists, Lecture and Tutorial, Lüneburg
Summer 2017	Microeconomics 1, Lecture, Lüneburg Microeconomics 2, Lecture, Lüneburg Happiness and Identity Economics, Seminar, Lüneburg
Winter 2016/17	Economic Policy, Lecture and Tutorial, Lüneburg
Summer 2016	Microeconomics 1, Lecture, Lüneburg Behavioral Economics, Lecture and Tutorial, Lüneburg
Winter 2015/16	Economic Policy, Lecture and Tutorial, Lüneburg
Winter 2014/15	Introductory Business Economics, Lecture, Trier
Summer 2014	Seminar on Experimental Personnel Economics (with Laszlo Goerke), Trier Behavior in Organizations, Lecture (with Marco de Pinto), Trier
Winter 2013/14	Seminar on Working Time (with Laszlo Goerke), Trier
Summer 2013	Behavior in Organizations, Lecture (with Marco de Pinto), Trier Seminar on Workers' Mobility (with Laszlo Goerke), Trier
Winter 2012/13	Seminar on Relative Wages (with Laszlo Goerke), Trier
Summer 2012	Colloquium on Absenteeism (with Laszlo Goerke and Daniel Arnold), Trier Seminar on Gender Differences in Labor Market Outcomes (with Laszlo Goerke), Trier

Winter 2011/12	Seminar on Sick Pay (with Laszlo Goerke), Trier
Winter 2010/11	Social Security, Lecture (3rd year Bachelor), Eberhard Karls University, Tübingen
Winter 2009/10	Social Security, Tutorial, Eberhard Karls University, Tübingen Introduction to Scientific Research for Economists, Colloquium, Eberhard Karls University, Tübingen
Summer 2009	Introduction to Scientific Research for Economists, Colloquium, Eberhard Karls University, Tübingen
Winter 2008/09	Social Security, Tutorial, Eberhard Karls University, Tübingen Introduction to Scientific Research for Economists, Colloquium, Eberhard Karls University, Tübingen
Summer 2008	Economic Policy and Public Economics, Tutorials, Eberhard Karls University, Tübingen
Winter 2007/08	Social Security, Tutorial, Eberhard Karls University, Tübingen
Summer 2007	Economics of Taxation, Tutorial, Johannes Gutenberg University, Mainz

OTHER ACTIVITIES

Referee	European Economic Review, Games and Economic Behavior, Journal of Health Economics, Management Science, Journal of Economic Behavior & Organization (“Outstanding Reviewer”), Labour Economics, Public Choice, European Journal of Political Economy, International Tax and Public Finance, Finanzarchiv, Journal of Behavioral and Experimental Economics, Review of Law & Economics, Southern Economic Journal, Oxford Economic Papers, Review of Economics of the Household, Journal of Sports Economics, Political Behavior, Political Research Quarterly, Managerial and Decision Economics, Regional Studies, LABOUR, Journal for Labour Market Research (Zeitschrift für ArbeitsmarktForschung), Journal of Sports Analytics, Jahrbücher für Nationalökonomie und Statistik, International Journal of Sport Finance, Journal of Quantitative Analysis in Sports, Ecological Economics, Eurasian Business Review, German Journal of Human Resource Management, Spring Meeting of Young Economists, Deutsche Forschungsgemeinschaft, Israel Science Foundation, Czech Science Foundation
Membership	German Economic Association (Verein für Socialpolitik), German Economic Association of Business Administration, European Economic Association, Economic Science Association
Editorial services	Co-Editor Journal of Comments and Replications in Economics (JCRE); Guest Editor Special Issue on “Health and Labor Markets” of Schmollers Jahrbuch (with Christian Pfeifer)
Miscellanea	[4/2022–] Vice Dean Leuphana School of Public Affairs (Prodekan Forschung der Fakultät Staatswissenschaften); [2015–2019] Member of the Board of the European Association of Young Economists; [2009–] Chief organizer

Workshop on Economics (2009–2012, Tübingen), Workshop on Economics (2013–2015, Trier), and Workshop on Microeconomics (2016–, Lüneburg); Organizer Workshop on Health and Labor Markets (2015, joint with Christian Pfeifer); [2015] Member of the program committee of the Spring Meeting of Young Economists 2015 (Ghent); [2012–2015] Chief organizer IAAEU research colloquium; [2016–2022] Member of the Faculty Council, Faculty of Business and Economics and Social Sciences, Leuphana University of Lüneburg

Press coverage Frankfurter Allgemeine Zeitung, ZEIT.de, DIE WELT, Frankfurter Allgemeine Sonntagszeitung, Hamburger Abendblatt, SWR-Fernsehen, Focus, Deutsche Welle, Spektrum der Wissenschaft, The European, 11FREUNDE, XING Klartext, Magdeburger Volksstimme, Rheinische Post, Landeszeitung für die Lüneburger Heide, Northwest-Zeitung, Trierischer Volksfreund, WDR Cosmo, CityRadio Trier, Schwäbisches Tagblatt, Die Rheinpfalz, Lausitzer Rundschau, Saarbrücker Zeitung, Badische Zeitung, Frankfurter Rundschau, General-Anzeiger Bonn, Schwäbische Post, Neue Osnabrücker Zeitung

Lüneburg, June 13, 2023